

## ISDH Hospital Fiscal 2003 Report and Statistical Comparison

**Hospital: Sullivan County Community Hospital**

Year: 2003 City: Sullivan Peer Group: Small

**Statement One: Summary of Revenue and Expenses**

| 1. Gross Patient Service Revenue    |              | 4. Operating Expenses               |              |
|-------------------------------------|--------------|-------------------------------------|--------------|
| Inpatient Patient Service Revenue   | \$16,217,297 | Salaries and Wages                  | \$6,155,019  |
| Outpatient Patient Service Revenue  | \$15,738,548 | Employee Benefits and Taxes         | \$1,687,521  |
| Total Gross Patient Service Revenue | \$31,955,845 | Depreciation and Amortization       | \$1,445,614  |
| 2. Deductions from Revenue          |              | Interest Expenses                   | \$242,716    |
| Contractual Allowances              | \$15,148,042 | Bad Debt                            | \$1,456,022  |
| Other Deductions                    | \$12,076     | Other Expenses                      | \$5,355,255  |
| Total Deductions                    | \$16,160,118 | Total Operating Expenses            | \$16,342,147 |
| 3. Total Operating Revenue          |              | 5. Net Revenue and Expenses         |              |
| Net Patient Service Revenue         | \$16,795,727 | Net Operating Revenue over Expenses | \$815,027    |
| Other Operating Revenue             | \$361,447    | Net Non-operating Gains over Losses | \$114,450    |
| Total Operating Revenue             | \$17,157,174 | Total Net Gain over Loss            | \$929,477    |

| 6. Assets and Liabilities |              |
|---------------------------|--------------|
| Total Assets              | \$26,544,187 |
| Total Liabilities         | \$12,152,404 |

| Statement Two: Contractual Allowances |                       |                        |                             |
|---------------------------------------|-----------------------|------------------------|-----------------------------|
| Revenue Source                        | Gross Patient Revenue | Contractual Allowances | Net Patient Service Revenue |
| Medicare                              | \$15,525,344          | \$9,652,225            | \$5,873,119                 |
| Medicaid                              | \$4,741,453           | \$2,667,711            | \$2,073,742                 |
| Other State                           | \$0                   | \$0                    | \$0                         |
| Local Government                      | \$0                   | \$0                    | \$0                         |
| Commercial Insurance                  | \$11,689,048          | \$2,840,182            | \$8,848,866                 |
| Total                                 | \$31,955,845          | \$15,160,118           | \$16,795,727                |

| Statement Three: Unique Specialized Hospital Funds |  |                                       |  |
|--|--|---------------------------------------|--|
| Fund Category                                      | Estimated Incoming Revenue from Others | Estimated Outgoing Expenses to Others | Net Dollar Gain or Loss after Adjustment |
| Donations  | \$29,000                               | \$29,000                              | \$0                                      |
| Educational  | \$7,956                                | \$22,021                              | (\$14,065)                               |

|          |     |     |     |
|----------|-----|-----|-----|
| Research | \$0 | \$0 | \$0 |
|----------|-----|-----|-----|

**Number of Individuals estimated by this hospital that are involved in education:**

Number of Medical Professionals Trained In This Hospital 0

Number of Hospital Patients Educated In This Hospital 24

Number of Citizens Exposed to Hospital's Health Education Messages 125

| <b>Statement Four: Costs of Charity and Subsidized Community Benefits</b> |                                   |                                    |                                       |
|---|-----------------------------------|------------------------------------|---------------------------------------|
| <b>Category</b>   | <b>Estimated Incoming Revenue</b> | <b>Estimated Outgoing Expenses</b> | <b>Unreimbursed Costs by Hospital</b> |
| <b>Charity</b>  | \$975,924                         | \$988,000                          | (\$12,076)                            |
| <b>Community Benefits</b>   | \$0                               | \$0                                | \$0                                   |

For further information on this report, please contact:

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**ISDH STATISTICAL COMPARISON BETWEEN THIS HOSPITAL  
AND OTHER HOSPITALS IN ITS PEER GROUP**

| <b>PERFORMANCE<br/>INDICATOR</b>          | <b>METHODOLOGY</b>  | <b>THIS<br/>HOSPITAL'S<br/>RESULTS</b> | <b>PEER<br/>GROUP<br/>AVERAGE</b> |
|---|---|--|-----------------------------------|
| 1. # of FTE's                             | Number of Full Time Equivalents   | 188                                    | 238                               |
| 2. % of Salary                            | Salary Expenses divided by<br>Total Expenses                                | 37.7%                                  | 40.6%                             |
| 3. Average Daily Census                   | Patient Days divided by annual<br>days (365 days)                           | 18.6                                   | 14.6                              |
| 4. Average Length of Stay                 | Number of Patient Days divided<br>by the Number of Discharges               | 3.6                                    | 3.6                               |
| 5. Price for Medical/Surgical per<br>stay | Total Medical/Surgical charges<br>divided by Medical/Surgical<br>discharges | \$3,130                                | \$4,004                           |
| 6. Gross Price per Discharge              | Gross Inpatient Revenue divided<br>by the Total Discharges                  | \$8,590                                | \$8,869                           |
| 7. Outpatient Revenue<br>Percentage       | Outpatient Revenue divided by<br>the Gross Total Revenue                    | 49.3%                                  | 66.0%                             |
| 8. Gross Price per Visit                  | Gross Outpatient Revenue<br>divided by the Total Outpatient<br>Visits       | \$1,088                                | \$765                             |
| 9. % of Medicare                          | Medicare Revenue divided by<br>the Gross Patient Revenue                    | 48.6%                                  | 40.5%                             |
| 10. % of Bad Debt                         | Bad Debt Expense divided by the<br>Gross Operating Expenses                 | 8.9%                                   | 8.0%                              |

|                        |   |            |             |
|------------------------|---|------------|-------------|
| 11. Charity Allocation | Unreimbursed costs of providing services to patients under adopted charity policy | (\$12,076) | (\$270,368) |
| 12. Net Margin         | Excess of Revenue over Expenses divided by the Total Operating Revenue            | 4.8        | 3.2         |

Note:

1. NP = No medical-surgical patients or outpatient visits.
2. See Statewide Results for definition of terms.